Continuous Learning Loops

**STEPS**

1. Review your progress against the feedback you set out to collect in Embed Feedback Mechanisms as well as your overall strategy in the Business Model Canvas.

2. Start by asking, have you achieved what you set out to do? Have you been able to find answers to the questions you posed?

3. Synthesise this feedback by looking for patterns and insights about what you are learning. How has what you are learning shifted your thinking?

4. Use this flowchart to answer these types of questions:
   - Do you need to change the feedback mechanism?
   - Is it giving you data that is of value or are you wasting time collecting some of it?
   - What do you need to do to alter your product or service to ensure it’s bringing business value to you and adding value to the system as a whole?
   - How might you make your product/service better not just for the consumer but other users in the value chain?
   - Is your product or service breaking down from a usability or technical standpoint? Does anything need to be adapted for it to work better?
   - What will your next intervention be? Will you be scaling the same model or looking to increase your influence by expanding to different loops in the system?

5. Return to methods in the Define section and develop an action plan for scaling.
Review your progress against the business model canvas and systems map to help plan what’s next with your product or service.

- Expand current proposition as it is.
- New intervention in the system.
- Adjust and rerun experiment.
- Revise data collection mechanism.
- Revise product/service concept.
- Can it be scaled?
- Is it on course for desirability, viability & feasibility?
- Revise idea + business model.